



## Trade-In Program Overview

Robinson Helicopter Company (RHC) is launching a new Trade-In Program for current Robinson helicopter owners. The program provides a unique opportunity for customers to trade in their existing aircraft for a credit toward the purchase of a brand-new, modern Robinson helicopter, offering an alternative to a costly overhaul. This new program also allows dealers to reach out to previous customers and re-engage their loyal customer base.

The Seven (7) Step Trade-In Program is designed to help dealers further build relationships with previous customers and allow Robinson helicopter owners to seamlessly transition to a newer model, and take advantage of the latest technological advancements, safety features, and performance upgrades. The program also supports the modernization of older aircraft, prioritizing safety. Owners who qualify for the program will receive a credit on their account, exclusively for the purchase of a new Robinson aircraft.

### **Step 1: Qualification**

To qualify for the program, owners must submit digital photos of their aircraft's logbooks for review. The aircraft's airframe and engine must be in an airworthy condition.

**Step 2: Form Submittal** Complete the Trade-In Program form and submit to Randy Schaffer at [Randall.Schaffer@robinsonheli.com](mailto:Randall.Schaffer@robinsonheli.com).

### **Step 3: Aircraft Review**

Once the logbooks and photos are submitted, RHC will review the aircraft's condition and provide a written offer with a trade-in value within **fourteen (14) business days**. Trade-in values of aircraft in good, flight-worthy condition are:

R66: \$350,000

R44 Raven II: \$150,000

R44 Raven I: \$125,000

R44 Cadet: \$110,000

R22 Beta II: \$90,000



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### **Step 4: Proposal**

Once a proposal is sent, you will have **seven (7) business days** to either accept or deny the offer.

### **Step 5: Offer Acceptance**

If the offer is accepted, the aircraft must be shipped back to Robinson Helicopter in Torrance, California within **forty-five (45) business days**.

### **Step 6: Return to RHC**

The aircraft owner is responsible for all flight, transportation, and delivery costs of the aircraft being traded in. Upon receipt, RHC will conduct a visual inspection within **thirty (30) business days** to ensure no damage occurred during shipment. If the aircraft is found to be in airworthy condition, a credit will be issued to the customer's account.

### **Step 7: New Aircraft Purchase**

Once the credit is issued to the aircraft owner, the purchase of a new Robinson helicopter must be completed within **sixty (60) business days**.



## Trade-In Program Form

Thank you very much for your interest in our Trade-In Program.

To properly support your request, please provide the following information for us to offer a timely and more precise estimate.

Aircraft Serial Number: \_\_\_\_\_

Check One:            R22                            R44                            R66

List any upgrades that may have been done to the aircraft after departure from the factory

**\*Note: It is essential to take good photographs of all the areas. We recommend using a resolution setting that is suitable for email transfer.**

**Please inspect and photograph:**

- ☐ Make wide-angle photographs of the helicopter from the top, the bottom and both sides.
- ☐ Take medium and close-up pictures of all below from at least two angles.
- ☐ Inspect and take a picture of the top of the cabin where the mast fairing & cabin meet.
- ☐ Inspect and take a picture of fuel tank tops.
- ☐ Inspect and take a picture of fuel tanks mounting holes.
- ☐ Inspect and take a picture of all frames.
- ☐ Inspect and take a picture of keel panels between seats.
- ☐ Inspect and take a picture of firewalls (both vertical & horizontal / frame attach points).
- ☐ Inspect and take a picture of Tailcone assembly.
- ☐ Inspect and take a picture of Tailcone aft area.
- ☐ Inspect and take a picture of Landing gear attach points & Lower cross tube tunnel on cabin.
- ☐ Inspect and take a picture of Landing gear cross tubes both forward & aft.
- ☐ Inspect and take a picture of floors (remove carpets for inspection if necessary).
- ☐ Inspect and take a picture of door frames - check the doors for clearance (open & close).
- ☐ Inspect and take a picture of side skins on cabin assembly below the door frames.
- ☐ Inspect and take a picture of seat box structures.
- ☐ Inspect and take a picture of all flight controls for smooth operation (pedals, cyclic & collective).
- ☐ Inspect and take a picture of all access panels & doors.
- ☐ Inspect and take a picture of the engine and note condition or any issues.

**Additionally, please provide:**

- ☐ Aircraft Total Time: \_\_\_\_\_
- ☐ Engine Total Time \_\_\_\_\_
- ☐ Engine Cycle Time \_\_\_\_\_
- ☐ Pictures of the Logbooks and Component Times

I certify that all the times, dates, and pictures are accurate as of the signature and date of this form.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_